

Hi! Thank you so much for joining us. For those of you who do not know me, I am Kelly and Freedoms are a passion of mine. My quest for health freedom began around 2010 when I was searching for ways to support my kindergartner in the classroom. Shortly after I started a website, ohlardy.com, with my friend Tamara and we teach others how to ferment, keep chickens, and be gatekeepers of their homes and bodies. Young Living has changed my family's life in countless ways. Using Peace & Calming to help my son sleep has turned into an amazing business and created a toxin-free home for my family.

Hi! I'm Tamara Mannelly and I began on my journey for health freedom in the early 2000s when my husband and I struggled with unexplained infertility. We started learning about chemicals in our food, chemicals in the products we use in our home and we started to make simple changes. I believe that once you know more, you can choose to do better and then keep choosing to do better. I've also found a big passion of mine with sharing Young Living with others that I've been able to create a thriving business that has given me more of a purpose as a wife and a stay at home mom.

For the next few minutes we are going to have a conversation about the Young Living Movement. Someone may have invited you here to learn more about who we are because they thought that your life might be better by being a part of this movement. So what is the Young Living Movement all about? It is a group of people from all walks of life with one common purpose. To live an extraordinary life. A life of meaning, abundance, health, laughter, connection, and significance. And we here in this movement believe that everybody deserves to live an extraordinary life. We really like to come together as a group, as a community, all over the world and focus on enhancing each of these areas.

We invite you, right now, to reflect on these questions. In business, are you currently happy with your job? Do you earn enough money? Do you wake up excited to go to work every day? Are you able to do the things that you want to do? And are you living the life that you know you want to be living? Meaning, are you making healthy choices? Are you exercising? Are you getting enough water? Are you getting the proper nutrition? Are you fueling your body with the things that your body was meant to be fueled with?

Do you wake up feeling, "Yes, I'm ready for my day."? And are you spending time with people who help you to be more, and grow, and take risks, and lift you up? Do you have time for yourself? To travel? Do you have the time you want for your friends and family? Are you contributing and giving back with your time? We take all of these pieces in and we really work on improving in the areas where we might be struggling and celebrating the areas where we're doing very well.

The Young Living Movement has two missions which we're going to cover with you. The first mission is toxin free products in every home. We believe that by making better choices and by being aware of the things that you're using in your home and on your body, you can absolutely start to increase your freedoms. I'm curious if you've had the opportunity to see the

documentary Stink. This documentary is an amazing opportunity to learn more about the things that we're using that we might not be aware of that could be harmful for us.

So if you just think about even the things that you use on a regular basis as you wake up in the morning, starting with your shampoo, and your lotions, and your makeups and your cleaning products, by the time we leave our home each day, we're most likely lathering ourselves with things that are dangerous. Lets take a look at the Dirty Dozen PDF that will allow you to go into your home and see if the products you're using, the products you love, have some of these dangerous chemicals. So we invite you to use this sheet and go and do your own research. I have to say that I was really surprised by the lack of awareness I had myself, because I have purchased real food and organic groceries for the several years, have bought products from the health food store to use on my body not realizing that even products that you can buy at the local health food store aren't necessarily safe. So we encourage you to read your labels and do your own research.

And now we'd like to share why Young Living is the only company that we felt comfortable and confident in partnering with to move our missions forward. Young Living is a 25 year old company, privately owned by Gary and Mary Young.

This company is completely committed to providing toxin- free products, and you can go to the website [seedtoseal.com](http://seedtoseal.com) to find out more about exactly what Young Living's doing to assure that their products are exactly what they're saying they are. From the time the seed goes into the ground, to the time that that product gets a label put on it, you can be 100% certain that you're getting the very best quality products.

Young Living essential oils is so much more than just oils. It is really a wellness lifestyle company. Young Living has products that range from beauty products, to health products, to nutrition products, to baby products, to men's products, to cleaning products. And of course every single product in Young Living is infused with essential oils, which enhances the other ingredients used in the products.

We encourage you to check out the Seed to Seal website and explore all it has to offer. We've had the opportunity to travel to many of the farms, and the thing that we've realized in every farm we've visited is that from the people who are the farm managers, to the people planting the seeds, to the people in the warehouse, to every employee who works in Young Living, these people are happy.

They're happy because the culture comes from the very top. Gary and Mary, they've implemented a mission of serving the community, of making people feel good. And by doing this, the workers in turn put that love and care into growing the seeds that go into the products which we use on a daily basis.

The fact that Young Living's foundation impacts over 200,000 lives every year around the world, it just fits right in perfectly with who we are. I encourage you to go to [younglivingfoundation.org](http://younglivingfoundation.org) to learn all about the foundation. You can even take service trips if you'd like, and there is so much to do within the foundation. It truly is the heartbeat of this company.

Now, for our very favorite part. Talking about the products that we love. It's difficult to just share a few, but we don't have enough time in the day for us to tell you all of our favorites. Young Living's essential oils are 100% pure therapeutic grade oils. We've picked two of our faves that we have on hand all the time. First is Valor. This blend has helped me SO much lately with any "on the ceiling" feelings. It is grounding, calming, and in these uncertain times it has blessed me daily with my occasional anxiety.

Another all time favorite is Thieves. Thieves is known to be used to support your immune system. Thieves Vitality can be used to supporting a healthy immune system.

Thieves is the oil that brought me to YL!

Next, Thieves Cleaner is a cleaner that is infused with essential oils, has no toxins in it and is completely safe to use on all surfaces. You can do away with your window cleaners, your floor cleaners, your toilet cleaners that you might be using right now and just use Thieves. As a matter of fact, I have these glass bottles all throughout my house. I take a cap full of the Thieves, and then I use the rest of the bottle with water. And here I have it, a single cleaner for my entire home.

So my final favorite product is NingXia loaded with antioxidants full of fiber, excellent for support of focus, and energy, and mood. Great for kids, great for adults. I take it every single day.

Those are just a few of our favorites. Just as passionate as we are about these products, we're equally, if not more passionate about helping to put more money in more people's pockets, which is our second mission. Gary Young chose the model of network marketing to get the word out about Young Living's products because he knew it was the fastest way to reach the masses in the world. There's approximately 5-6 million people using these products all over the world, and the company continues to grow in leaps and bounds each year with opening five new markets a year. What that means for those of us who fall passionately in love with these products is, we tend to share them whether we're going to get paid or not. We cannot help to share the excitement about the oils that are helping our families. We cannot help to share the excitement about keeping people healthy with Thieves. And because of that sharing, you can have a referral link, which in turn can help to cover the cost of your products.

Or even more so than that, create leverage. So we want to talk to you really quickly about creating leverage in your life. Time is the one thing we can't get more of.

We each have 24 hours, but with leverage you can create 12 hours of time with you only putting in three hours yourself. So as you start to share this passion and excitement with your friends and family and they start to share with their friends and family, you begin to create this leverage. Instead of you putting in three hours of work and getting paid on three hours of work, you put in three hours of work and get paid on 12. That is leverage.

So we're curious what income would make a difference for you? What kind of income would matter enough to you to have you say, "Wow, this makes a lot of sense to me."? As you can see here, these are the average incomes.

These are the types of incomes that people are earning on an annual basis. So as you've heard us sharing this conversation so far, has anyone popped into your mind? Have you thought about the people in your life that you love and care about, helping them to get toxin free, helping them to make decisions so that they live a longer, healthier, happier life? And then who in your life do you know that could benefit from having some more money at the end of each month? If anybody's name has popped into your mind, go ahead and write it down and let your friend know who invited you to have this conversation. You could be that difference maker for these people in your life.

Now we want to talk to you about us, The Young Living Movement, and who we are. So combined together we are Tamara, myself, and our entire Oily Living Lifestyle team. We have the opportunity to help and teach you how to have the successes that we know how to teach. We have a blueprint that works, we have a system that is easy to plug into. So you don't have to figure out how to do this if you decide you'd like to share these products with friends and family. You have access to coaching and mentoring with us. We have a community of amazing leaders and members all over the country. So no matter where you go, you can find someone who is a part of our movement and connect with them.

Now you've had a chance to learn about who we are, what we stand for, and our two missions. The next step for you would be to go ahead and do a product swap using this handy PDF as you compare the things in your home to the dangerous Dirty Dozen list. And just by doing a product swap, you'll get to see how you can easily switch out some of the things you might be buying now that aren't quite the best for you over to Young Living's products that are toxin free.

These products get delivered directly to your doorstep so you don't have to go shopping for them. It's very convenient, it makes it easy for you. And in addition, Young Living has created a reward system by rewarding you for you placing your monthly order. So as you order each month, you'll get more and more rewards. How much does Target reward you? Young Living is better, I promise. Ask your friend about the essential rewards program and we can help you understand how this program will stretch your dollars even further. Young Living has made it really easy for each of us to get started on our toxin free journey by selecting the kit that's most appropriate for us. So decide which one inspires, excites, motivates you so you don't have to

spend another day using harmful products on your body. Now we invite you to take a look at how to get started with the Young Living Movement.

## SHOW VIDEO

There are three ways for you to get started. The first way is to become a movement maker, an influencer. You would buy your Essential oils starter kit and add the Ningxia and Thieves Essential Rewards kits to your order. This is the BEST way to get started with your toxin free journey and kick start your new business. The value here is incredible. You would get started with us and we would launch you directly into the Young Living Movement, give you access to our groups and coaching with us, and get you started building your business with success right from the beginning!

The second option is to become an ambassador. You will purchase a premium starter kit of your choosing. You will love using these products. When you fall madly in love with them, you have a referral link that you can easily share with friends and family and possibly get your products paid for.

The third option would be to become a member by purchasing a premium starter kit and get started on your toxin free journey.

So go ahead and connect with the person who introduced you to The Young Living Movement and they will help you get started.

Remember, we're each only one decision away from a totally different life. Perhaps today you'll make one little decision that will move your life in a very different direction, and we hope you do.

Earlier you made a list of people who this Movement can help. Please connect with your friend, or us, so that we can help you help them get started on their own journey.

We are so thankful that you took the time to learn more about this movement that we are so committed to. Thank you!