

Now, for the fun of growing your business! Enrolling people into your team. There's nothing more exciting than when your friend says, "Yes, I am going to do this." And so, we have a very simple, easy way for you to enroll your team members to get them started, no matter which path they want to take.

If they want to be a one time retail customer, if they want to be a member, if they want to be an influencer and start building a business, the easiest way for you to enroll your team member is through the video called Getting Started. As you're having your conversations, at the end of your conversation, the last step is showing them the Getting Started video.

At the end of the Getting Started video, share with them your customized membership enrollment link. It will take them right to your Young Living page where, when they get started through that link. You will now have your new member enrolled under you. It is the easiest way to enroll a member into Young living. So I highly encourage you to just get comfortable and competent sharing that video and using that as your enrollment method when you sign people up to join your team. Go ahead, share the link, and congratulations on enrolling your new members.