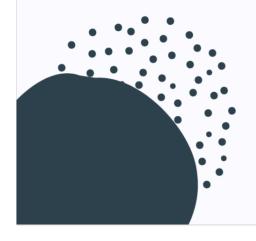
# THE YOUNG LIVING MOVEMENT



### HEALTH





ARE YOU
SPENDING TIME
WITH PEOPLE
WHO LIFT YOU
UP?

DO YOU HAVE
TIME FOR
YOURSELF?

DO YOU HAVE TIME FOR YOUR FAMILY AND FRIENDS?

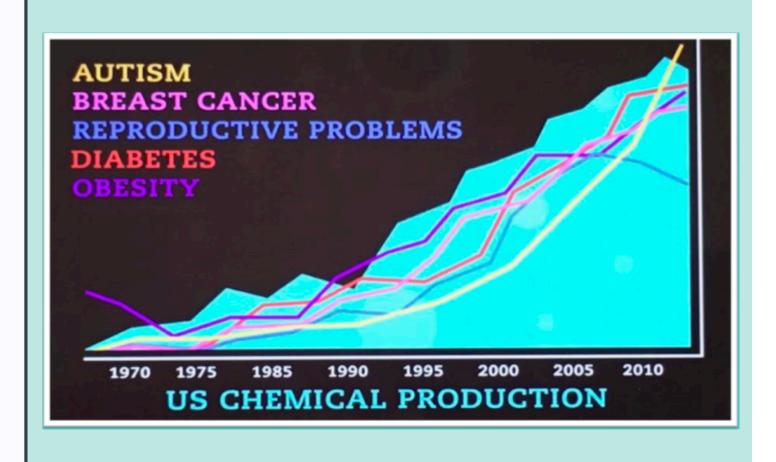
DO YOU WAKE UP EXCITED FOR YOUR DAY?

DO YOU GIVE BACK WITH YOUR TIME? ARE YOU
CONTRIBUTING
TO THE
CHARITIES OF
YOUR
CHOOSING?





### STAYING CLEAN



### Toxic Chemicals in Household Cleaning & Personal Care Products



**BHA** and **BHT**: Endocrine Disruptor, Carcinogen, Bioaccumulation **Used mainly in cosmetics as preservatives** 



Coal Tar Dyes: Carcinogen and heavy metal toxin In processed foods, lipstick, hair dyes



**DEA-Related Ingredients**: Carcinogen and heavy metal toxin **In processed foods, lipstick, hair dyes** 



**Dibutyl Phthalate:** Endocrine disrupter and reproductive toxicant **Used in nail care products** 



Formaldehyde-Releasing Preservatives: Carcinogen Used in cosmetics as preservatives



**Parabens**: Endocrine disruptor, may interfere with male reproduction **Used in cosmetics as preservatives** 



Fragrance: Carcinogen, Neurotoxicity, Allergies and sensitivities; Use in cleaning supplies and beauty products



**PEG Compounds**: Can be contaminated with 1,4-dioxane - may be a Carcinogen **Used mainly in cosmetics as preservatives** 



Petrolatum: Carcinogen

Used in hair products for shine, moisture barrier in lip balm and lip stick



**Siloxanes**: Endocrine disrupter, reproductive toxicant; **Use in cosmetics to soften, smooth and moisten** 



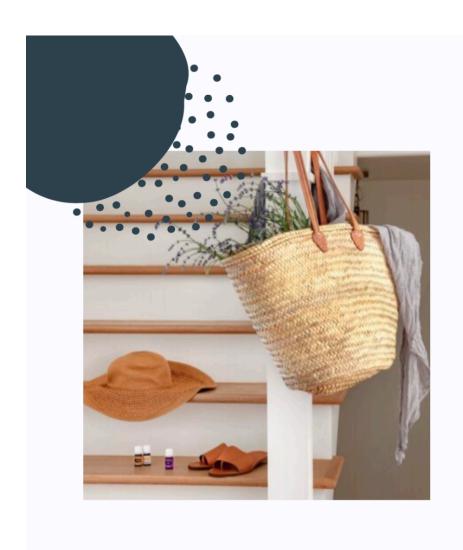
Sodium Lauryl Sulfate: Carcinogen

Used mainly in foaming cosmetics, shampoos, cleansers, bubble baths

#### **Side Effects of Toxic Chemicals**



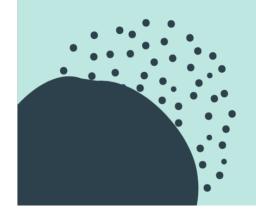
- Disturb hormone function
- · Linked to cancer, including breast cancer
- Trigger allergies, asthma long-term and headaches
- Negatively impact fertility
- Damage kidneys
- Contribute to hyperactivity & ADD/ADHD



#### YOUNG LIVING



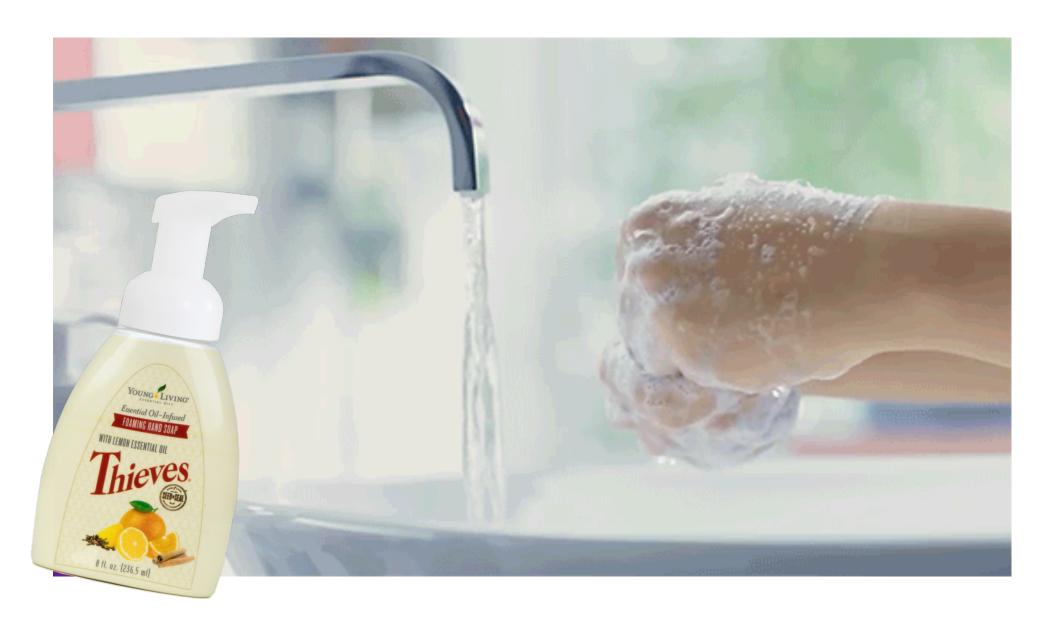
### SLEED





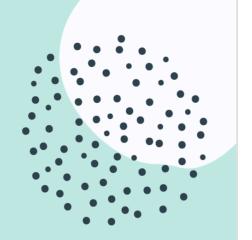






### NINGXIA RED





Loaded with antioxidants
Full of fiber
Supports focus, energy and mood

### WHAT INCOME WOULD MAKE A DIFFERENCE FOR YOU?

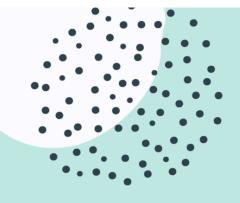
YOUNG LIVING MEMBER RANK	PERCENTAGE OF ALL DISTRIBUTORS <sup>2</sup>	ANNUAL INCOMES <sup>3</sup>		
		Lowest	Highest	Average
DISTRIBUTOR	88.8%	\$0	\$1,022	\$4
STAR	7.9%	\$0	\$2,791	\$261
SENIOR STAR	2.0%	\$0	\$39,650	\$1,551
EXECUTIVE	0.9%	\$127	\$84,188	\$3,835
SILVER	0.3%	\$1,010	\$281,714	\$15,861
GOLD	0.1%	\$4,518	\$404,538	\$47,253
PLATINUM	< 0.1%	\$34,402	\$992,361	\$117,949
DIAMOND	< 0.1%	\$102,316	\$1,628,430	\$313,866
CROWN DIAMOND	< 0.1%	\$258,946	\$1,939,327	\$591,506
ROYAL CROWN DIAMOND	< 0.1%	\$633,222	\$3,106,588	\$1,538,528

The income statistics in this statement are for incomes earned<sup>5</sup> by all active U.S. members in 2018. An "active" member is a member who made at least one product purchase in products in the previous 12 months.<sup>6</sup> The average annual income for all members in this time was \$272. Forty-seven percent (47%) of all members who enrolled in 2017 did not make a purchase with Young Living in 2018. Sixty-three percent (63%) of all members who enrolled in 2016 did not make a purchase with Young Living in 2018.

Note that the income paid to members summarized in this disclosure do not include expenses incurred by a member in the operation or promotion of their business, which can vary widely and might include product purchases, advertising or promotional expenses, product samples, training, rent, travel, telephone and internet costs, and miscellaneous expenses. The income of the members in this chart is not necessarily representative of the income, if any, that a Young Living member can or will earn through the Young Living Compensation Plan. These figures should not be considered as guarantees or projections of your actual income or profits. Your success will depend on individual diligence, work, effort, sales skill, and market conditions. Young Living does not quarantee any income or rank success.

- Based on a count of all active members in 2018.
- Distributors' ranks may change during the year. These percentages are based on individual distributors' highest achieved ranks earned during the year. These numbers are limited to distributors who had a primary billing address in the United States for a period of 7 months or longer.
- 1 These incomes are categorized based on the highest achieved rank individual distributors earned throughout the entire year and may contain income earned at a lower rank. These numbers are limited to distributors who had a primary billing address in the United States for a period of 7 months or longer.
- These statistics are limited to those who achieved this rank for the first time in 2018.
- These incomes include income earned between January 1, 2018, and December 31, 2018, but which was paid between February 2018 and January 2019.
- Members who do not make at least one product purchase in a period of 12 months have their membership terminated.

## MOVEMENT MAKERS

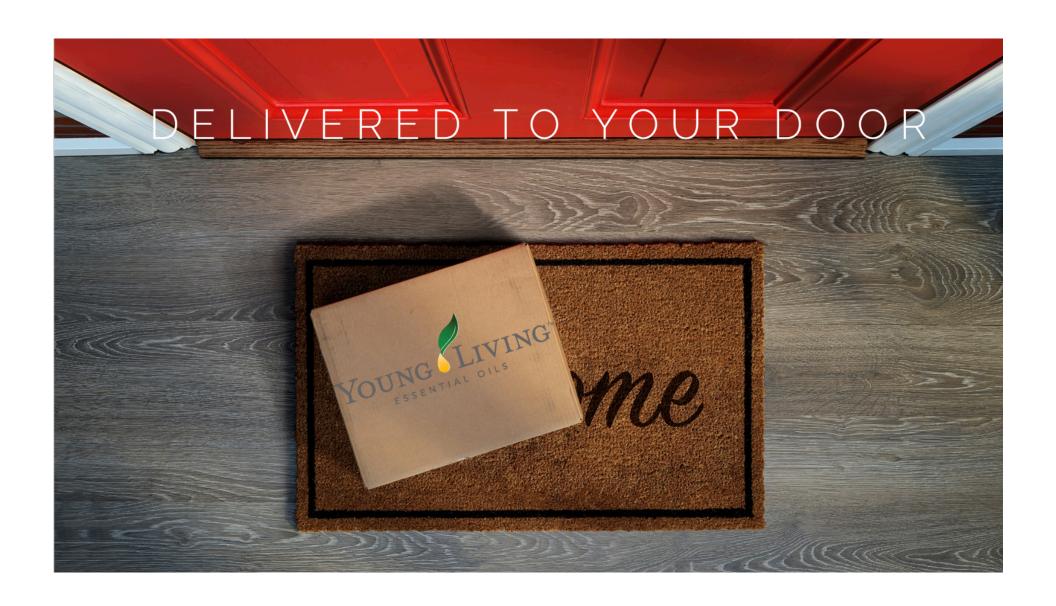






- odiffuser plus oils replaced toxic scented candles
- Thieves Hand Purifier replaced Purell
- Thieves Laundry Soap replaced Unscented Tide
- Thieves Dishwasher Powder replaced Cascade/Finish pods
- Thieves Mouthwash replaced Listerine
- Thieves Toothpastes replaced Crest
- Mountain Mist Deodorant is my daughter's deodorant. She is new to deodorant so I guess it really didn't replace anything! I make my own with essential oils!
- Thieves Spray replaced Lysol
- Thieves Household Cleaner replaced 409, Windex, etc.
- Cavender Lotion replaced various lotions
- YL Bar Soaps replaced Dove
- Uife 9 replaced other probiotics
- Master Formula replaced other multivitamins/minerals
- MightyVites replaced Kids Vitamins
- Animal Scents and Rose Ointments replaced Aquaphor and Vaseline
- Thieves Cough Drops and Lozenges replaced Halls, Ricola, etc.
- Ocpaiba Vanilla Shampoo replaced Herbal Essences for my daughter.
- Ocil replaced BioFreeze and BenGay
- O Animal Scents Dental Chews replaced any sort of dog dental chew
- Thieves Foaming Hand Soap replaced other hand soaps















### INFLUENCER

Create your Toxin Free Complete Kit (\$470.50):

Essential Oils Premium Starter Kit Ningxia and Thieves Essential Rewards Kits Retail Value: \$903.17

PLUS over \$150 of FREE PRODUCTS and 48 ER points to spend later

Use and love your products
Launch your business with success



# From our field to your family

#### \$165



\$160



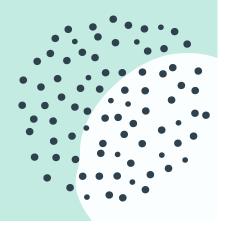




\$165

### **AMBASSADOR**

Select the Premium Starter Kit of your choosing
Set up Essential Rewards
Use your Referral Link to share what you love with
your friends and family



# From our fields to your family

#### \$165



\$160







\$165

### **MEMBER**

Select the Premium Starter Kit of your choosing
Set up Essential Rewards
Use and Love your products

