



Support Your New Member Checklist

These are suggested steps to take after you sign up a new member.

- Add to Facebook Group and tag on pinned announcement - [Oily Living Lifestyle](#)
- Send them a Welcome Email
- Have them text STARTER KIT to 847-450-6625
- Give them a resource or gift
- Add to email series
www.ohlardy.com/yl-series

Following Up

- Unpacking Call
- Month #2
- Month #1
- Month #3

Anything underlined Is a clickable link

Ideas for Gifts

- Life Science App
- The Oily Life Guide
- Tips and Tricks Guide (free)

Unpacking Call and Follow Up

It Is a good Idea to follow up with your new member. Reach out once they get their kit. Walk them through how to use. Reach out monthly to Invite them to events, help them with their orders and serve their needs.

Referral Link and Biz Training

Show your member how to access their referral link. In the virtual office. It Is called 'Link Builder' under 'Member Resources.'

Explain to your member how they can refer family and friends or build a business

Share the YL Business Training called 'The University: www.ohlardy.com/university.